

## Aryaka Customer Results:

## Mapping Real-World Impact to Strategic Use Cases

| Use Case                                | Customer                               | Quantified<br>Benefit  | Business<br>Outcome  | Aryaka<br>Differentiator  |
|---|--|--|--|---|
| MPLS to<br>SD-WAN<br>Migration          | World<br>Kinect                        | 25% reduced<br>network TCO;<br>27.5% less latency<br>for remote workers                          | Reduced vendor<br>complexity,<br>improved global<br>app performance          | SD-WAN + Layer<br>2 core, SmartLink,<br>WAN optimization                |
| MPLS to<br>SD-WAN<br>Migration          | Lauridsen<br>Group                     | Cut time from 3+<br>weeks to spin up<br>new locations to<br>just 2-3 days                        | Rapid global<br>network<br>deployment across<br>20+ sites of Unified<br>SASE | Fully managed<br>service, SLA-backed,<br>centralized<br>observability   |
| Secure<br>Remote<br>Access              | Thetford                               | 88% reduction<br>in daily network<br>mgmt time (8<br>hours to 1 hr)                              | Enabled secure<br>hybrid workforce<br>access to apps and<br>cloud            | Private Access with<br>ZTNA, integrated<br>VPNaaS and policy<br>control |
| Global<br>Connectivity                  | Albermarle                             | Eliminated latency<br>in mission-critical<br>real-time traffic                                   | Achieved<br>SLA-backed,<br>low-latency access<br>globally                    | 40+ PoPs, sub-30ms<br>access, private core<br>mesh                      |
| Multi-Cloud<br>& SaaS<br>Acceleration   | Kleinfelder                            | Seamless scale<br>from 1,000 to 3,000+<br>users  | Sustained SaaS<br>performance across<br>geographies                          | Cloud Onramps,<br>SmartLink, TCP<br>optimization                        |
| Converged<br>Networking<br>and Security | Thetford                               | 88% less daily<br>management time  | Consolidated operations from multiple vendors into one portal                | OnePASS + MyAryaka<br>+ full-stack visibility                           |
| Converged<br>Networking<br>and Security | Manufacturing<br>Survey<br>Respondents | 64% improved<br>observability<br>50% reduced IT<br>workload<br>38% network ops<br>cost reduction | Simplified operations,<br>improved resilience<br>and control                 | Unified SASE<br>delivery, managed<br>service model                      |
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