

# Alvarez & Marsal, LLC Enables Hybrid Workplace with Aryaka

## Introduction

This case study of Alvarez & Marsal, LLC is based on a June 2021 survey of Aryaka Networks customers by TechValidate, a 3rd-party research service.

“Aryaka helped increase availability and improve performance, including some of our cloud applications.”

## Challenges

Prior to deploying Aryaka’s managed SD-WAN solution, Alvarez & Marsal, a global professional services firm, was experiencing the following issues with their Virtual Private LAN (VPLS) and local ISP network:

- Slow application performance
- Inability to support large, global remote workforce in Asia, Europe, North America and the Middle East

### Company Profile

Company:  
**Alvarez & Marsal, LLC**

Company Size:  
**Small Business**

Industry:  
**Financial Services**

## Use Case

The company evaluated and ultimately selected Aryaka to enable the following:

- Enable multi-cloud connectivity
- Enable a hybrid workplace of both in-office and remote workers
- Support large, global remote workforce

## Results

After deploying Aryaka’s managed SD-WAN solution, the professional services firm experienced the following benefits:

- Faster global application performance for critical applications like Salesforce, Microsoft Office365 and the company’s ERP system
- Increased productivity among end-users
- Stable, reliable connectivity for end-users in previously problematic geographies

Additionally, the IT organization realized the following benefits:

- An estimated 25-50% in time savings after deploying Aryaka
- Ability to support twice as many remote users
- Decrease in network TCO:
  - Decrease in hardware costs by 25-50%
  - Decrease in software costs by 25% or less
  - Decrease in transport costs by 50-75%
  - Decrease in staffing/training costs by 75-100%
  - Decrease in time spent on incident resolution by 75-100%