Drivers for SD-WAN

Be the agent for change, enabling collaboration between your network, security, cloud, and application teams

Top-of-mind considerations may include application performance, MPLS migration, movement to the cloud(s), and overall digital transformation.

WAN Challenges

Recognize the WAN as a strategic asset that can enable/disable your other investments

Watch out for complex approaches, slow performance, delayed deployment, the lack of security and visibility, and of course cost.

SD-WAN Barriers

Empower your network teams for WAN transformation

Ensure that you are equipped to execute on your digital transformation initiatives, removing barriers that could include knowledge, perception of high cost, complexity, performance, as well as a lack of focus.

SASE Deployment Approaches

Commit to Cloud-First WAN principles spanning SD-WAN and SASE

Select the best combination of capabilities offered by your networking and/or security vendors, leveraging partnerships where appropriate.
05 Deployment Preferences
Evaluate in-house vs. managed services approaches
- Do the math, and develop an holistic TCO, looking at complexity, flexibility, scalability, cost, risk, training, and ongoing operational expenses.

06 Top Managed Service Requests
Explore managed service approaches to de-risk change management and accelerate transformation
- Evaluate solutions that include optimization, security/SASE, multi-cloud access, last-mile management, remote access, and of course connectivity.

07 IT Time Sinks
Challenge your network team to deliver on business agility and look beyond old-world Telco contracts
- Address performance issues across the network, including the branch, remote workers, and the cloud, while keeping your eye on security.

08 Bandwidth Reallocation
Double down on productivity and collaboration strategies as well as remote-worker strategies
- Evaluate a solution that offers seamless reallocation of bandwidth between on-premises and remote workers, while maintaining common policy control.

09 Overall IT Planning
Invest in automation, 5G, AI/ML technologies with predictive analytics
- Evaluate your digital transformation initiatives and prioritize the projects that will create the greatest value, near, mid, and longer term.

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